

THE 3 R'S OF OUR BUSINESS

RETAIL- RECRUIT- RETAIN

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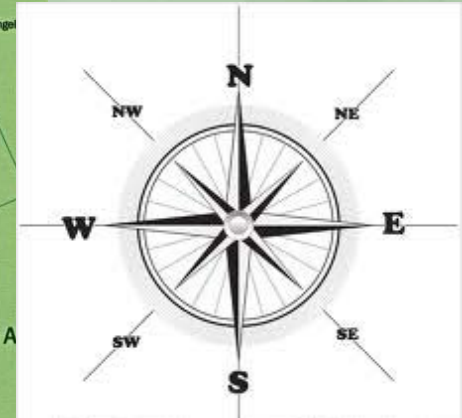
CONGRATULATIONS

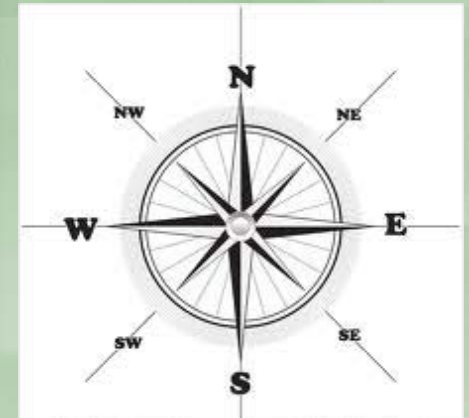
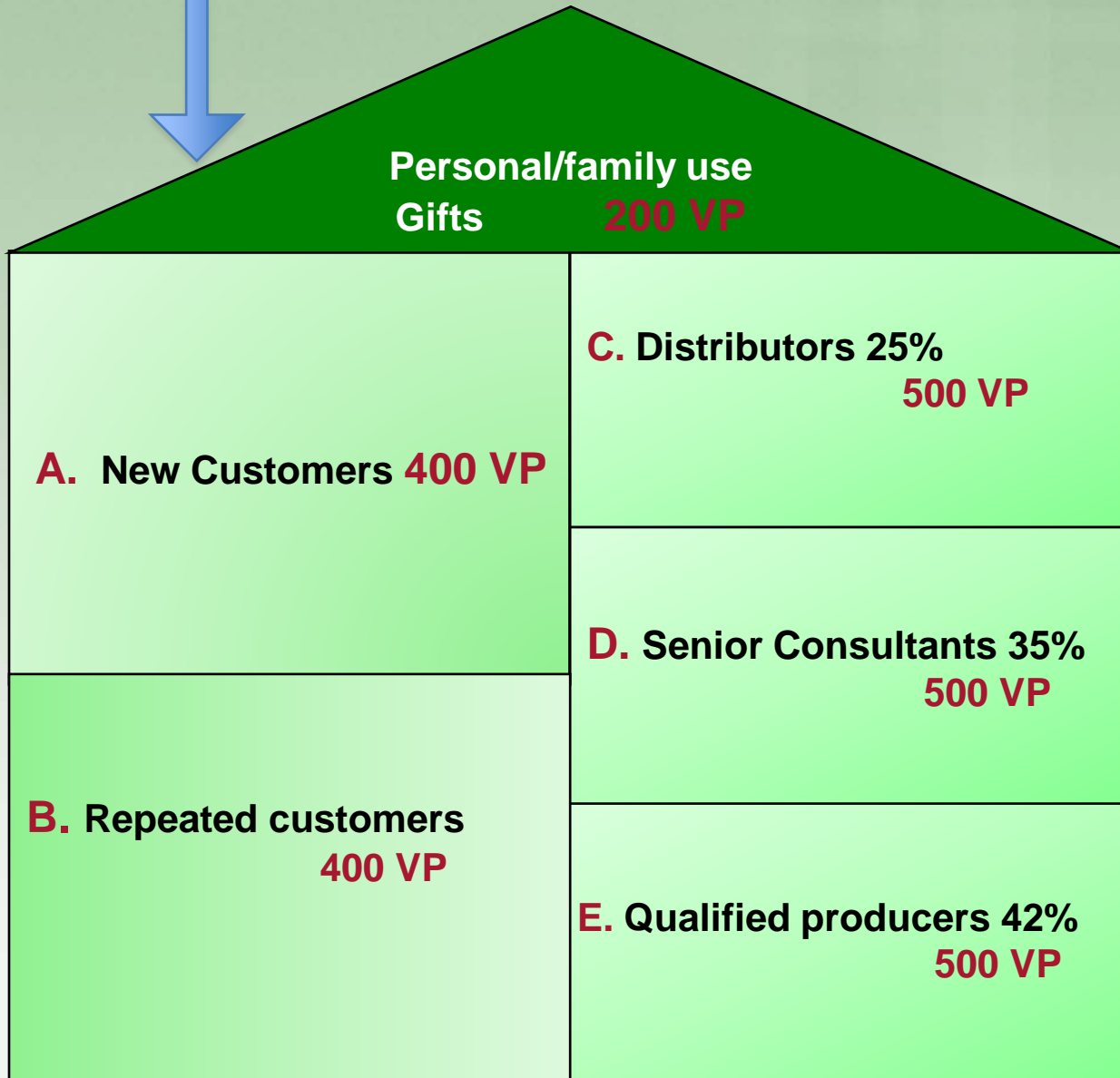
- You are an active part of an international business with unlimited potential

YOU ARE A SUPERVISOR!

OUR GOAL TODAY

- **To lay out a road map for your future success**
- **To learn about actions and skills you need to move forward**





WE GO SOUTH!!!

USE WEAR TALK

- Mark Hughes's evergreen concept - still working today



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USE WEAR TALK

- ***EXPRESS THE SIMPLICITY OF THE HERBALIFE PHYLOSOPHY AVAILABLE FOR EVERY PERSON***

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- Use the products, including in public
- Wear the button and other promotional items. Don't forget you are the brand!!
- **TALK TO PEOPLE** : Be always ready to generate a lead



Easy Steps

- Have a conversation
- Ask if they are interested to find out more
- Invite for a presentation in Herbalife environment - hand out some invitations



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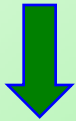
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 **HERBALIFE.**



**Personal/family use
Gifts 200 VP**



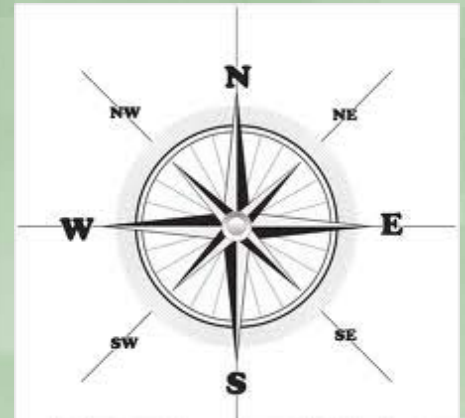
A. New Customers 400 VP

**C. Distributors 25%
500 VP**

**D. Senior Consultants 35%
500 VP**

**B. Repeated customers
400 VP**

**E. Qualified producers 42%
500 VP**



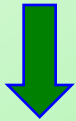
**WE STILL GO
SOUTH!!!**

WHAT YOU HAVE TO LEARN AND MASTER – QUICK CHECK UP

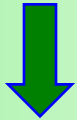
- **Room A** – Retail skills
- How to master prospects and retail
- How to do a correct Weight Management, Inner Nutrition and Outer nutrition presentation
- How to retail products
- *Stable cash flow from the beginning*



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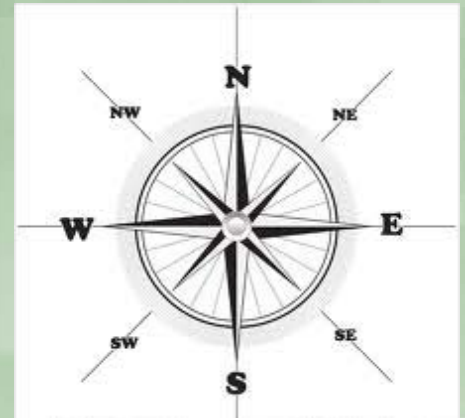


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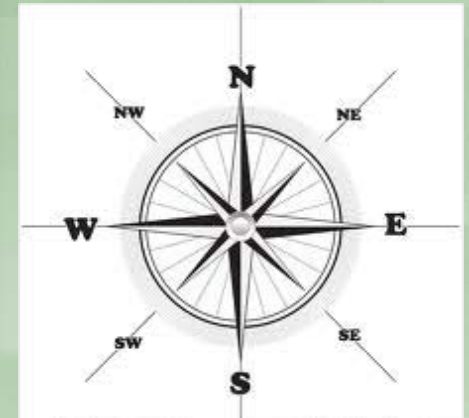
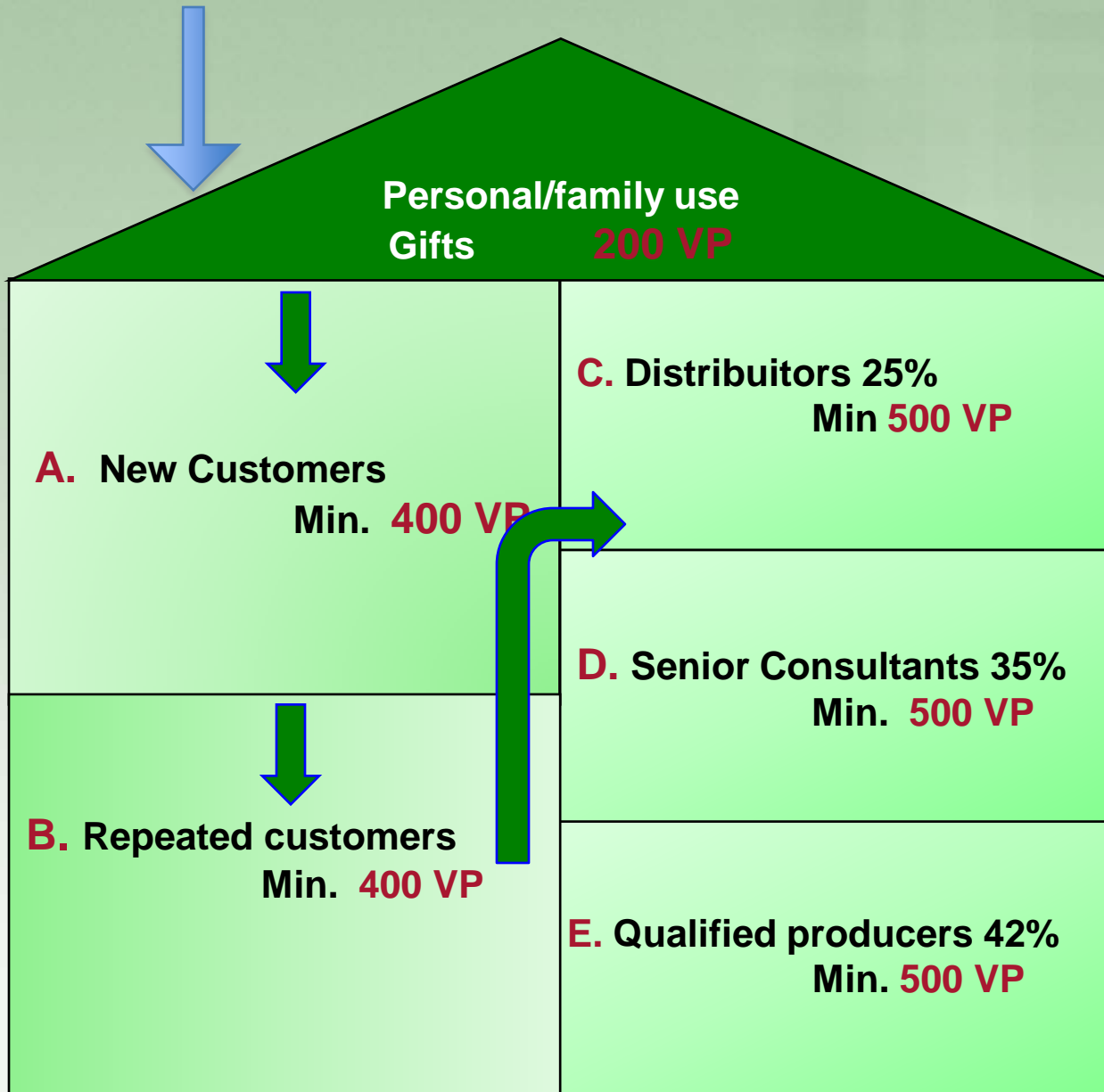
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**WE KEEP
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SOUTH!!!**

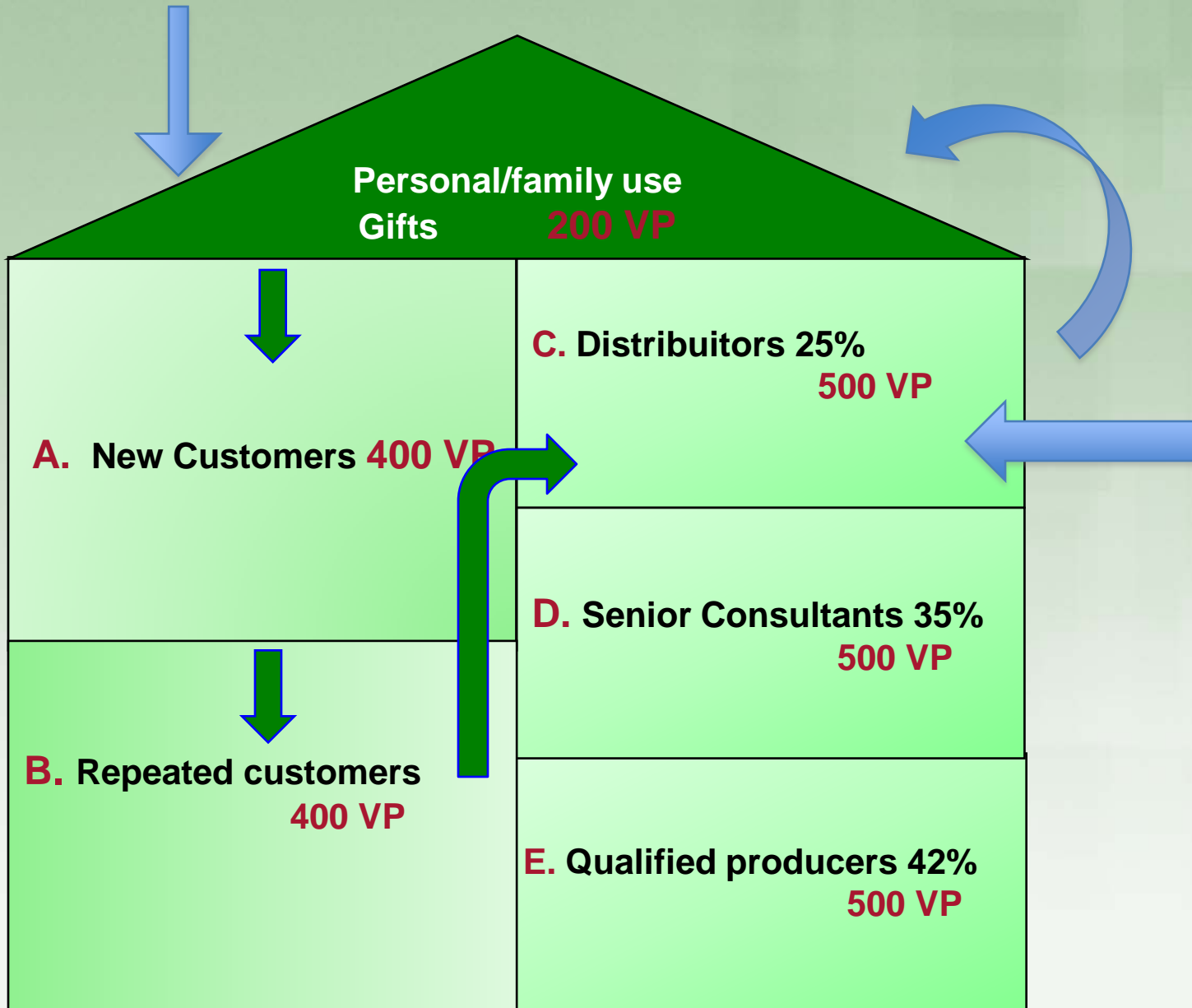
WHAT YOU HAVE TO LEARN AND MASTER - QUICK CHECK UP

- **Room B** – Become a Follow up expert
- Have permanent customers and referrals – easy business, extra cash
- Build your team
- Great relations and sense of contribution
- Protect the image of the company



WE TURN NORTH EAST!!!

- **Room C – Working with Distributors**
- **MLM opportunity**
- **Master Distributor prospects**
- **Master the beginners plan with the Distributor**

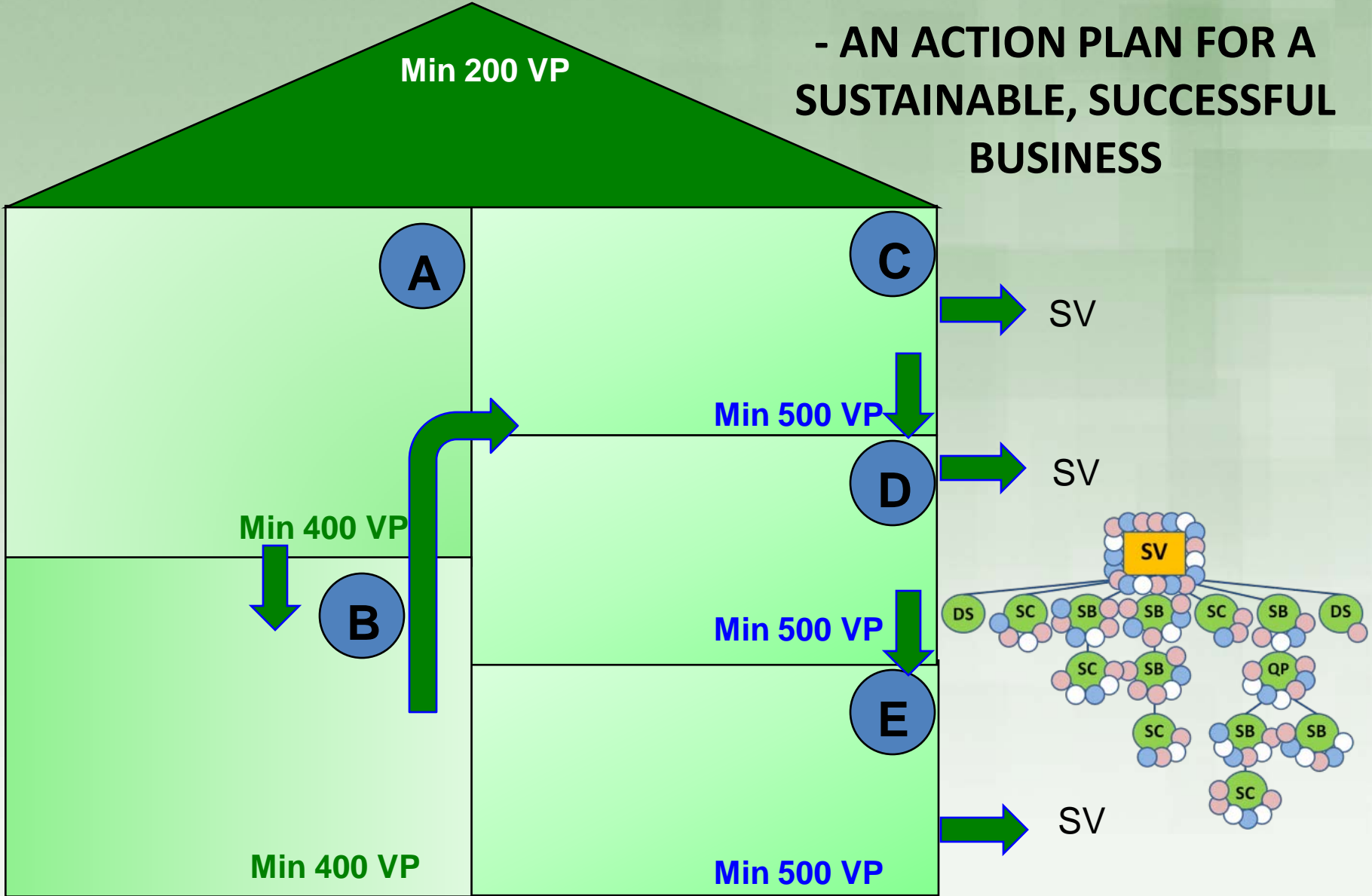


WHAT YOU HAVE TO LEARN AND MASTER - QUICK CHECK UP

- **Room D & E** – Learn to grow your Distributors to Supervisor level

THE HOUSE

- AN ACTION PLAN FOR A SUSTAINABLE, SUCCESSFUL BUSINESS



What DMO TO CHOOSE?

THE ONE YOU LIKE THE MOST!

- ALL DMO'S ARE EQUAL
- **Start with your sponsor's DMOs**
- **Learn it , Master it**
- **Apply daily, CHECK YOUR ROUTE**
- **Have fun**
- **Be successful**

IN BUSINESSES

- **You are totally responsible for your actions and the results**
- **You have the responsibility to learn and master everything you need in order to be successful**
- **In Herbalife you have the best leaders who can teach you.**



THE MAGICS OF PART TIME

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HERBALIFE MARKETING PLAN

- IS OPEN FOR YOUR DREAMS



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THE BIGGEST ADVICE:

- **INTEGRITY, COMMITMENT, PERSEVERENCE AND DISCIPLINE IN APPLYING THE DAILY PLAN**

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WELCOME TO HERBALIFE

***A PLACE OF
OPPORTUNITY FOR
EVERYBODY***

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